

# MONROE CAPITAL CORPORATION

(NASDAQ: MRCC)

**COMPANY OVERVIEW** 

Q2 2021



# WHY INVEST IN MONROE CAPITAL CORPORATION?

- MONROE'S SENIOR MANAGEMENT HAS SUCCESSFULLY INVESTED THROUGH MULTIPLE CREDIT CYCLES
- CURRENTLY TRADING AT A DISCOUNT TO NAV¹
- FOCUSED ON SAFETY AND SECURITY, WITH APPROXIMATELY 85% OF PORTFOLIO ASSETS IN FIRST LIEN LOANS
- **EXPERIENCED TEAM WITH APPROXIMATELY 70 INVESTMENT PROFESSIONALS**
- DEEP INDUSTRY EXPERTISE IN THE HIGHLY FRAGMENTED LOWER MIDDLE MARKET
- MANAGED BY MONROE CAPITAL BDC ADVISORS, AN AFFILIATE OF MONROE CAPITAL MANAGEMENT ADVISORS, AN AWARD-WINNING MANAGER AND LEADING PROVIDER OF SENIOR AND JUNIOR DEBT AND EQUITY CO-INVESTMENTS TO MIDDLE MARKET COMPANIES IN THE U.S. AND CANADA WITH APPROXIMATELY \$10.3 BILLION ASSETS UNDER MANAGEMENT AS OF JULY 1, 2021.
- ESTABLISHED JOINT VENTURE WITH LIFE INSURANCE COMPANY OF THE SOUTHWEST, PARENT OF NATIONAL LIFE IN Q4 2017
- 2020, 2019, 2018 BEST U.S. DIRECT LENDING FUND (CREDITFLUX)<sup>2</sup>
  - 2020, 2018, 2017, 2016 and 2015 Lower Mid-Market Lender of the Year (Private Debt Investor)
  - 2020 Lender of the Year (Private Debt Investor)
  - 2020 CLO Manager of the Year (Private Debt Investor)
  - 2020 Private Credit Strategy of the Year (Pension Bridge)
  - 2018 Lender of the Year (Mergers & Acquisitions)
  - 2021 Middle Markets Lender of the Year, U.S.A. (Global M&A Network)
  - 2020 Mid Markets Lender of the Year in the Americas (Global M&A Network)
  - 2019, 2018, 2017, 2016, 2015, 2014, and 2013 Small Middle Markets Lender of the Year (Global M&A Network)
  - 2014 Senior Lender of the Year, and 2013 Unitranche Lender of the Year (Private Debt Investor)
  - 2015 Small Business Investment Company (SBIC) of the Year (U.S. Small Business Administration)

(1) The Net Asset Value (NAV) is as of June 30, 2021 and based on stock price as of August 3, 2021. These figures will fluctuate and differ depending upon the level of any discount or premium to NAV at which the fund's share traded during the period. Shares of closed-end funds frequently trade at a discount to their net asset value. (2) Awards mentioned herein are Monroe Capital awards and not MRCC specific.



# FINANCIAL HIGHLIGHTS<sup>1-4</sup>

	1Q'19	2Q'19	3Q'19	4Q'19	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21
ADJUSTED NET INVESTMENT INCOME PER SHARE	\$0.35	\$0.35	\$0.35	\$0.37	\$0.33	\$0.62	\$0.27	\$0.25	\$0.25	\$0.25
NET INVESTMENT INCOME PER SHARE	\$0.35	\$0.35	\$0.35	\$0.37	\$0.33	\$0.61	\$0.26	\$0.25	\$0.25	\$0.24
NET GAIN (LOSS)	\$0.01	(\$0.15)	(\$0.18)	(\$0.16)	(\$2.14)	\$0.08	\$0.45	\$0.17	\$0.08	\$0.29
NET INCOME (LOSS) PER SHARE	\$0.36	\$0.20	\$0.17	\$0.21	(\$1.81)	\$0.69	\$0.71	\$0.42	\$0.33	\$0.53
NET ASSET VALUE PER SHARE	\$12.67	\$12.52	\$12.34	\$12.20	\$10.04	\$10.37	\$10.83	\$11.00	\$11.08	\$11.36
DISTRIBUTIONS PAID	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25
ADJUSTED NII / DISTRIBUTIONS PER SHARE	100.0%	100.0%	100.0%	105.7%	94.3%	248.0%	108.0%	100.0%	100.0%	100.0%
TOTAL INVESTMENTS AT FMV	\$596,945	\$630,804	\$657,450	\$616,231	\$590,837	\$563,296	\$522,267	\$547,039	\$521,379	\$529,989
NET ASSETS	\$259,052	\$255,888	\$252,385	\$249,357	\$205,352	\$220,596	\$230,683	\$234,434	\$236,163	\$244,797
TOTAL DEBT	\$370,342	\$412,640	\$440,638	\$404,294	\$416,046	\$370,016	\$323,351	\$350,559	\$309,791	\$343,568
DEBT TO EQUITY AT QUARTER- END	1.43x	1.61x	1.75x	1.62x	2.03x	1.68x	1.40x	1.50x	1.31x	1.40x
FIRST LIEN DEBT INVESTMENTS AS A % OF FAIR VALUE	89.8%	89.9%	89.9%	89.5%	90.9%	89.5%	87.4%	85.8%	84.5%	84.9%

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ONE OF THE LARGEST
ORIGINATION
PLATFORMS IN THE
PRIVATE CREDIT
MARKET

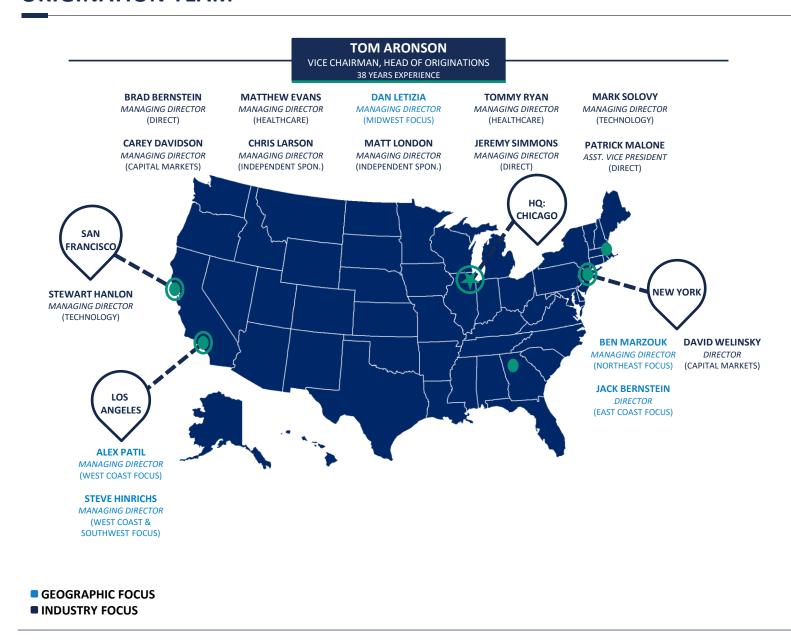
MONROE SOURCES
AND REVIEWS ~2,000
TRANSACTIONS
ANNUALLY

BROAD AND
EXTENSIVE NETWORK:
PRIVATE EQUITY
SPONSORS, REGIONAL
BANKS, INVESTMENT
BANKS AND ADVISORS

21 YEARS OF AVERAGE EXPERIENCE ACROSS 4 ORIGINATION OFFICES

TEAM IS FOCUSED ON
GEOGRAPHY AS WELL
AS INDUSTRY AND
VERTICAL SPECIALISTS

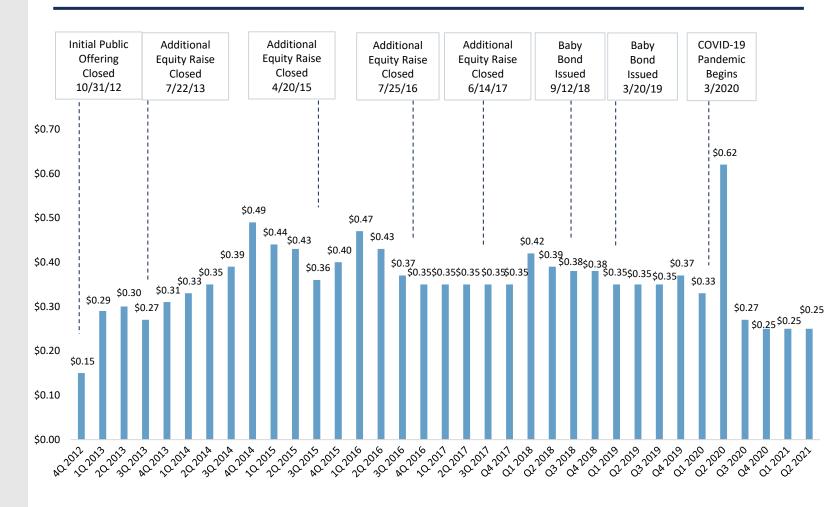
# **ORIGINATION TEAM**





# ADJUSTED NET INVESTMENT INCOME HISTORY

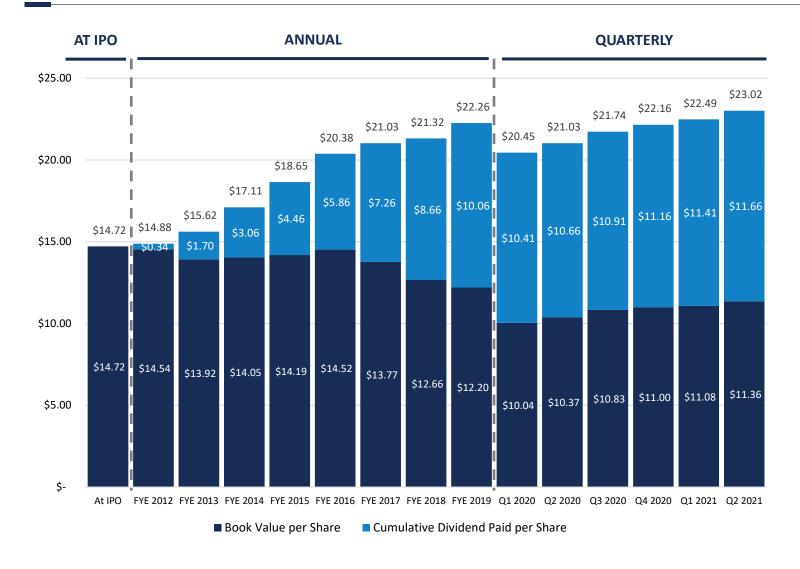
# QUARTERLY ADJUSTED NET INVESTMENT INCOME PER SHARE<sup>1-3</sup>



(1) There can be no assurances that the Company's dividend will remain at the current level. 2) Distributions are not guaranteed and may be suspended, modified or terminated at the discretion of the board of directors. (3) Adjusted Net Investment Income — Non-GAAP Financial Measure ("Adjusted NII"). The Company discloses Adjusted NII (including on a per share basis) in its press releases and latest Form 8-K, which is a financial measure that is calculated and presented on a basis of methodology other than in accordance with generally accepted accounting principles of the U.S. ("non-GAAP"). Adjusted NII represents net investment income, excluding the net capital gains incentive fee and income taxes, including excise taxes. Adjusted NII may not be comparable to similar measures presented by other companies, as it is a non-GAAP financial measure that is not based on a comprehensive set of accounting rules or principles and therefore may be defined differently by other companies. In addition, Adjusted NII should be considered in addition to, not as a substitute for, or superior to, financial measures determined in accordance with GAAP. See the Company's press releases at www.monroebdc.com for a reconciliation from net investment income to Adjusted NII.



# BOOK VALUE PER SHARE AND CUMULATIVE DIVIDENDS PAID<sup>1</sup>



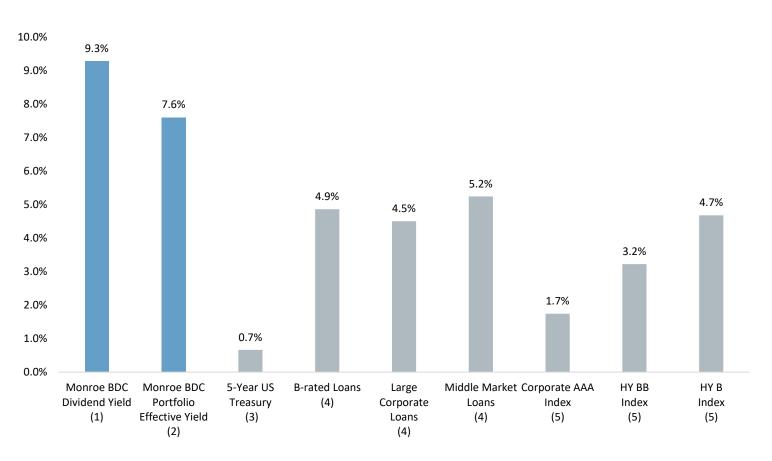
(1) Distributions are not guaranteed and may be suspended, modified or terminated at the discretion of the board of directors. Distributions may include a return of principal or borrowed funds, which may lower overall returns to the investor and may not be sustainable; Performance data represents past performance, which does not guarantee future results. Current performance may differ from figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please see important disclaimers and additional information at the back of this presentation.



# MONROE'S PORTFOLIO DELIVERS AN ATTRACTIVE YIELD, WITH COMPANIES IN THE PORTFOLIO EXHIBITING HIGHER CREDIT QUALITY AND LOW LEVERAGE

# HIGH QUALITY PORTFOLIO INVESTMENTS AT ATTRACTIVE YIELDS

## WEIGHTED AVERAGE YIELD ON DEBT PORTFOLIO<sup>6</sup>



(1) Based on closing stock price as of August 3, 2021 and Q2 2021 dividend of \$0.25. (2) as of June 30, 2021; The weighted average annualized effective yield on portfolio investments at period end is computed by dividing (a) interest income on debt investments and preferred equity investments (with a stated coupon rate) at the period end effective rate for each investment by (b) the par value of our debt investments (excluding debt investments acquired for no cost in a restructuring on non-accrual status) and the cost basis of our preferred equity investments. We exclude loans acquired for no cost in a restructuring on non-accrual status within this metric as management believes this disclosure provides a better indication of return on invested capital. (3) Source: www.federalreserve.gov – Treasury Constant Maturities 5-Year (August 2, 2021). (4) Source: Refinitiv (Thomson Reuters) LPC Market Analytics – U.S. Leveraged Loan Market Scoreboard (August 3, 2021). (5) Bank of America Merrill Lynch High Yield Indices (Effective Yields) as of August 3, 2021 (Source: Federal Reserve Bank of St. Louis – research.stlouisfed.org). (6) Performance data represents past performance, which does not guarantee future results. Current performance may differ from figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please see important disclaimers and additional information at the back of this presentation.



\$530.0 MILLION PORTFOLIO

COMPRISED OF APPROXIMATELY
85% FIRST LIEN SECURED
DEBT

CONSERVATIVE
PORTFOLIO
WEIGHTED AVERAGE
LOAN-TO-VALUE AT
UNDERWRITING

# PORTFOLIO OF DIVERSIFIED AND HIGH RETURNING SECURED DEBT<sup>1</sup>

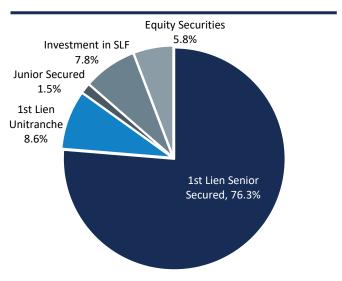
## **PORTFOLIO ASSETS**

TOTAL PORTFOLIO SIZE (\$M)	\$530.0
AVERAGE LOAN INVESTMENT SIZE PER COMPANY (BASED ON FUNDED PRINCIPAL)	\$5.8
LARGEST INVESTMENT IN ANY SINGLE COMPANY (BASED ON FUNDED PRINCIPAL)	\$24.8
CURRENT WEIGHTED AVERAGE ANNUALIZED EFFECTIVE PORTFOLIO YIELD <sup>2</sup>	7.6%

## **PORTFOLIO COMPANIES**

TOTAL LOANS	205
TOTAL EQUITY POSITIONS	45
TOTAL PORTFOLIO COMPANIES	91

# **PORTFOLIO BY SECURITY TYPE**



INDUSTRY DIVERSIFICATION	PORTFOLIO %
HIGH TECH INDUSTRIES	15.9%
BANKING, FINANCE, INSURANCE & REAL ESTATE	15.8%
SERVICES: BUSINESS	12.3%
HEALTHCARE & PHARMACEUTICALS	10.1%
INVESTMENT FUNDS & VEHICLES	7.8%
SERVICES: CONSUMER	5.3%
BEVERAGE, FOOD & TOBACCO	4.8%
RETAIL	3.7%
MEDIA: DIVERSIFIED & PRODUCTION	3.5%
MEDIA: ADVERTISING, PRINTING & PUBLISHING	3.0%
OTHER	17.8%



# MRCC SENIOR LOAN FUND I, LLC

- JOINT VENTURE WITH LIFE INSURANCE COMPANY OF THE SOUTHWEST, PARENT OF NATIONAL LIFE
- ESTABLISHED OCTOBER 31, 2017 WITH COMMENCEMENT OF OPERATIONS NOVEMBER 14, 2017
- EXPECTED TO INVEST PRIMARILY IN SENIOR SECURED LOANS TO MIDDLE MARKET COMPANIES IN THE U.S.
- TARGETED LEVERAGE OF 2:1 OFFERS ENHANCED RETURN POTENTIAL FOR MRCC

# MONROE CAPITAL CORPORATION 50% LIFE INSURANCE CO. OF THE SOUTHWEST 50% MRCC SENIOR LOAN FUND I, LLC 100%

# PORTFOLIO CHARACTERISTICS<sup>1</sup>

TOTAL ASSETS AT FMV (\$M)	
TOTAL MEMBER EQUITY COMMITMENTS	\$100.0
TOTAL FUNDED EQUITY COMMITMENTS (50/50)	\$84.3
WEIGHTED AVERAGE CURRENT INTERST RATE ON SENIOR SECURED LOANS <sup>2</sup>	
NUMBER OF BORROWERS	54



# BDC STRUCTURE + MONROE PLATFORM = ATTRACTIVE INVESTMENT OPPORTUNITY

# **BDC STRUCTURE**

- PERMANENT CAPITAL BASE / LONG TERM INVESTMENT HORIZON
- EFFICIENT TAX STRUCTURE (RIC ELECTION)
  - NO ENTITY-LEVEL INCOME TAX
  - PASS THROUGH CAPITAL GAINS TO INVESTORS
- STATUTORY ASSET DIVERSIFICATION REQUIREMENT AND LEVERAGE LIMITATION REDUCES RISK, WHILE ALLOWING FOR ENHANCED RETURNS

# **MONROE CAPITAL PLATFORM**

- AWARD-WINNING LOWER MIDDLE MARKET FRANCHISE
- NATIONWIDE ORIGINATION FOCUS (PLUS CANADA)
- PROVEN MANAGEMENT / TRACK RECORD
- SENIOR SECURED APPROACH
- FOCUS ON DIRECT ORIGINATIONS
- STRATEGIC PARTNERSHIPS WITH BANKS
- CREDIT FIRST UNDERWRITING
- STRONG INVESTMENT PIPELINE





# ATTRACTIVE INVESTMENT OPPORTUNITY<sup>1</sup>

- HIGH TARGETED PORTFOLIO RETURN
- LOWER RISK PROFILE 86% SECURED LOANS
- ATTRACTIVE RISK-ADJUSTED RETURNS

- PROVEN TRACK RECORD IN MULTIPLE CREDIT CYCLES
- TRADING AT A DISCOUNT TO NAV
- EXPERIENCED MANAGEMENT TEAM

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# **CONTACT INFORMATION**

# FOR FURTHER INFORMATION, TO ARRANGE A MEETING OR SET-UP A CONFERENCE CALL:

# **CONTACT**

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# **HEADQUARTERS**

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