

# MONROE CAPITAL CORPORATION

(NASDAQ: MRCC)

**COMPANY OVERVIEW** 

Q3 2019



# WHY INVEST IN MONROE CAPITAL CORPORATION?

- CASH DIVIDEND YIELD OF APPROXIMATELY 12.5% BASED ON CURRENT QUARTERLY DIVIDEND OF \$0.35 PER SHARE¹
- **CURRENTLY TRADING AT A DISCOUNT TO NAV**<sup>2</sup>
- PAID DIVIDENDS EVERY QUARTER SINCE OUR IPO IN LATE 2012 (28 CONSECUTIVE QUARTERS) RAISED DIVIDEND IN 1Q 2014<sup>3</sup>
- M ADJUSTED NET INVESTMENT INCOME HAS COVERED DIVIDEND FOR 22 STRAIGHT QUARTERS4
- FOCUSED ON SAFETY AND SECURITY, WITH 90% OF PORTFOLIO ASSETS IN FIRST LIEN LOANS
- MANAGED BY MONROE CAPITAL BDC ADVISORS, AN AFFILIATE OF MONROE CAPITAL MANAGEMENT ADVISORS, AN AWARD-WINNING MANAGER AND LEADING PROVIDER OF SENIOR AND JUNIOR DEBT AND EQUITY CO-INVESTMENTS TO MIDDLE MARKET COMPANIES IN THE U.S. AND CANADA WITH APPROXIMATELY \$9.0 BILLION ASSETS UNDER MANAGEMENT AS OF OCTOBER 1, 2019.
- ESTABLISHED JOINT VENTURE WITH NLV FINANCIAL CORPORATION, PARENT OF NATIONAL LIFE IN Q4 2017
- **2019, 2018 BEST U.S. DIRECT LENDING FUND (CREDITFLUX)**<sup>4</sup>
  - 2018, 2017, 2016 and 2015 Lower Mid-Market Lender of the Year (Private Debt Investor)
  - 2018 Lender of the Year (Mergers & Acquisitions)
  - 2018, 2017, 2016, 2015, 2014, and 2013 Small Middle Markets Lender of the Year (Global M&A Network)
  - 2014 Senior Lender of the Year, and 2013 Unitranche Lender of the Year (Private Debt Investor)
  - 2015 Small Business Investment Company (SBIC) of the Year (U.S. Small Business Administration)

(1) Most recent quarterly dividend annualized divided by closing stock price per share as of November 6, 2019. There can be no assurances that the Company's dividend will remain at the current level. (2) The Net Asset Value (NAV) is as of September 30, 2019. These figures will fluctuate and differ depending upon the level of any discount or premium to NAV at which the fund's share traded during the period. Shares of closed-end funds frequently trade at a discount to their net asset value. (3) Distributions are not guaranteed and may be suspended, modified or terminated at the discretion of the board of directors. (4) Adjusted Net Investment Income — Non-GAAP Financial Measure ("Adjusted NII"). The Company discloses Adjusted NII (including on a per share basis) in its press releases and latest Form 8-K, which is a financial measure that is calculated and presented on a basis of methodology other than in accordance with generally accepted accounting principles of the U.S. ("non-GAAP"). Adjusted NII represents net investment income, excluding the net capital gains incentive fee and excise taxes. Adjusted NII may not be comparable to similar measures presented by other companies, as it is a non-GAAP financial measure that is not based on a comprehensive set of accounting rules or principles and therefore may be defined differently by other companies. In addition, Adjusted NII should be considered in addition to, not as a substitute for, or superior to, financial measures determined in accordance with GAAP. See the Company's press releases at www.monroebdc.com for a reconciliation from net investment income to Adjusted NII. (4) Awards mentioned herein are Monroe Capital awards and not MRCC specific.



# FINANCIAL HIGHLIGHTS<sup>1-4</sup>

	1Q 2017	2Q 2017	3Q 2017	4Q 2017	1Q 2018	2Q 2018	3Q 2018	4Q 2018	1Q 2019	2Q 2019	3Q 2019
ADJUSTED NET INVESTMENT INCOME PER SHARE	\$0.35	\$0.35	\$0.35	\$0.35	\$0.42	\$0.39	\$0.38	\$0.38	\$0.35	\$0.35	\$0.35
NET INVESTMENT INCOME PER SHARE	\$0.36	\$0.35	\$0.34	\$0.35	\$0.42	\$0.39	\$0.38	\$0.38	\$0.35	\$0.35	\$0.35
NET GAIN (LOSS)	\$(0.21)	\$(0.29)	\$(0.03)	\$(0.24)	\$(0.35)	\$(0.18)	(\$0.43)	(\$0.32)	\$0.01	(\$0.15)	(\$0.18)
NET INCOME (LOSS) PER SHARE	\$0.15	\$0.06	\$0.31	\$0.11	\$0.07	\$0.21	(\$0.05)	\$0.06	\$0.36	\$0.20	\$0.17
NET ASSET VALUE PER SHARE	\$14.34	\$14.05	\$14.01	\$13.77	\$13.49	\$13.35	\$12.95	\$12.66	\$12.67	\$12.52	\$12.34
DISTRIBUTIONS PAID	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35
ADJUSTED NII / DISTRIBUTIONS PER SHARE	100.0%	100.0%	100.0%	100.0%	120.0%	111.0%	108.6%	108.6%	100.0%	100.0%	100%
TOTAL INVESTMENTS AT FMV	\$418,149	\$445,549	\$431,097	\$494,138	\$496,058	\$498,235	\$482,293	\$553,621	\$596,945	\$630,804	\$657,450
NET ASSETS	\$239,606	\$284,308	\$283,542	\$278,669	\$273,005	\$270,708	\$264,752	\$258,767	\$259,052	\$255,888	\$252,385
TOTAL DEBT	\$196,000	\$179,445	\$152,712	\$226,612	\$238,384	\$240,496	\$235,536	\$320,026	\$370,342	\$412,640	\$440,638
DEBT TO EQUITY AT QUARTER-END	0.82x	0.63x	0.54x	0.81x	0.87x	0.89x	0.89x	1.24x	1.43x	1.61x	1.75x
FIRST LIEN DEBT INVESTMENTS AS A % OF FAIR VALUE	83.9%	87.2%	86.5%	86.7%	85.9%	88.1%	86.3%	89.9%	89.8%	89.9%	89.9%

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ONE OF THE LARGEST
ORIGINATION
PLATFORMS IN THE
PRIVATE CREDIT
MARKET

MONROE SOURCES
AND REVIEWS ~2,000
TRANSACTIONS
ANNUALLY

BROAD AND
EXTENSIVE NETWORK:
PRIVATE EQUITY
SPONSORS, REGIONAL
BANKS, INVESTMENT
BANKS AND ADVISORS

**18 YEARS** OF AVERAGE EXPERIENCE

TEAM IS FOCUSED ON
GEOGRAPHY AS WELL
AS INDUSTRY AND
VERTICAL SPECIALISTS

# **ORIGINATION TEAM**



#### **GEOGRAPHIC FOCUS**

8 Professionals19 Years of Average Experience

- DAVID FISCHER (MD)
- STEVE HINRICHS (MD)
- KARIN KOVACIC (MD)
- DAN LETIZIA (MD)
- BEN MARZOUK (MD)
- NICK MCDEARIS (MD)
- ALEX PATIL (MD)
- JACK BERNSTEIN (D)

# **TOM ARONSON**Head of Originations

#### 35 Years Experience

Location: Chicago Hilco Capital; Cole Taylor Bank; Barton Chemical Corp; American National Bank

#### **CAPITAL MARKETS**

2 Professionals14 Years of Average Experience

- CAREY DAVIDSON (MD)
- DAVID WELINSKY (VP)



# **INDUSTRY VERTICAL/FOCUS**

12 Professionals16 Years of Average Experience

- BRAD BERNSTEIN (MD)
- MATTHEW EVANS (MD)
- STEWART HANLON (MD)
- CHRIS LARSON (MD)
- MATT LONDON (MD)
- TOMMY RYAN (MD)
- JEREMY SIMMONS (MD)
- MARK SOLOVY (MD)
- PATRICK MALONE (AVP)
- ERIC OTTO (A)
- TONY YIZZE (A)
- LEE STERN (C)

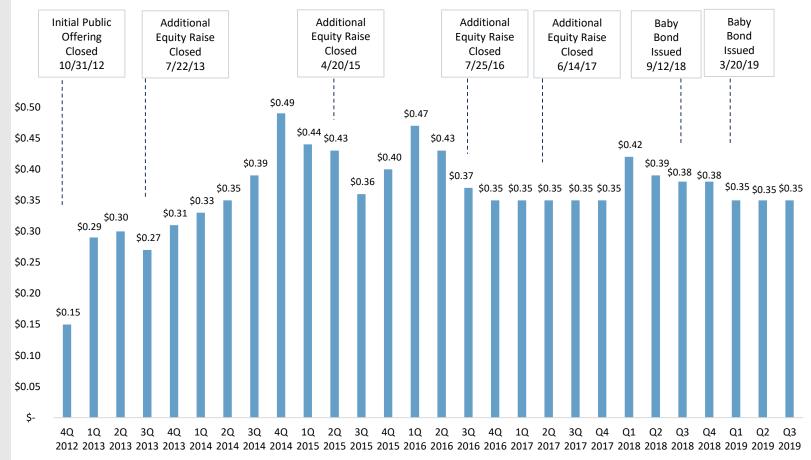


# **ADJUSTED NET** INVESTMENT INCOME PER SHARE HAS TRENDED UP SINCE **OUR IPO** AND STARTING IN 2Q 2014, COVERS OUR **CURRENT QUARTERLY DIVIDEND OF \$0.35**

**PER SHARE** 

# ADJUSTED NET INVESTMENT INCOME STABILITY

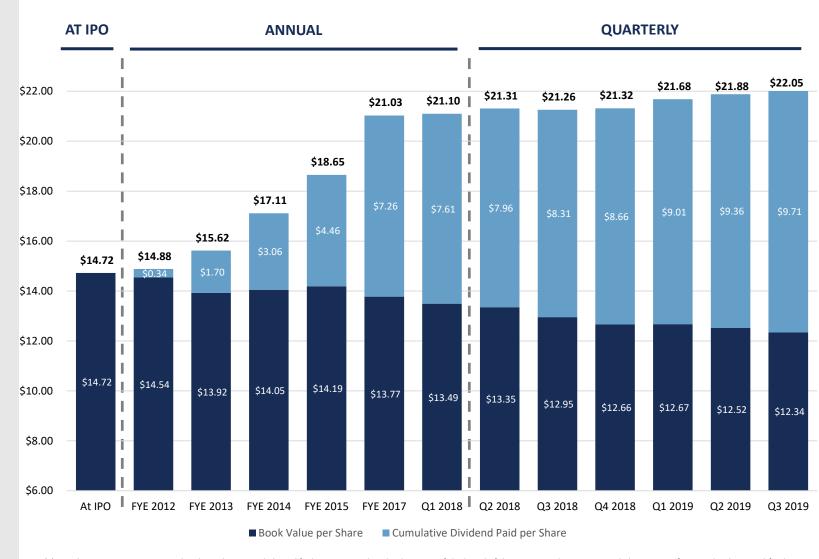
#### QUARTERLY ADJUSTED NET INVESTMENT INCOME PER SHARE<sup>1,2,3</sup>



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# BOOK VALUE PER SHARE AND CUMULATIVE DIVIDENDS PAID<sup>1</sup>



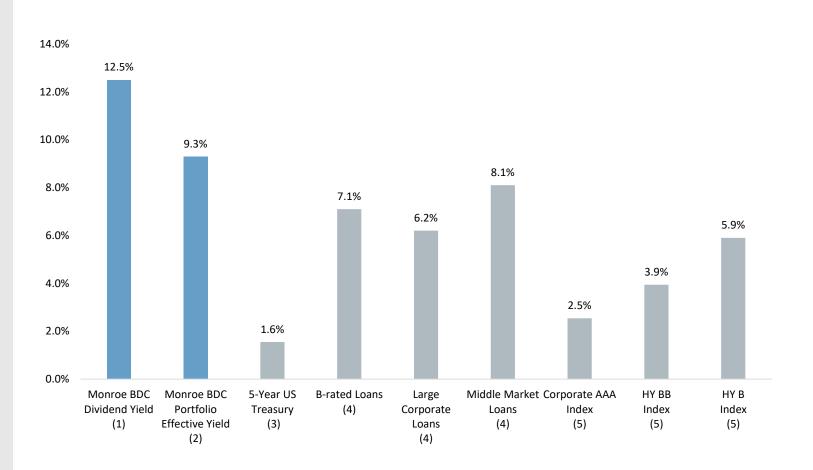
(1) Distributions are not guaranteed and may be suspended, modified or terminated at the discretion of the board of directors. Distributions may include a return of principal or borrowed funds, which may lower overall returns to the investor and may not be sustainable; Performance data represents past performance, which does not guarantee future results. Current performance may differ from figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please see important disclaimers and additional information at the back of this presentation.



# HIGH QUALITY PORTFOLIO INVESTMENTS AT ATTRACTIVE YIELDS

#### WEIGHTED AVERAGE YIELD ON DEBT PORTFOLIO<sup>6</sup>

MONROE'S
PORTFOLIO DELIVERS
AN ATTRACTIVE
YIELD, WITH
COMPANIES
IN THE PORTFOLIO
EXHIBITING
HIGHER CREDIT
QUALITY
AND
LOW LEVERAGE



(1) Based on closing stock price as of November 6, 2019. (2) as of September 30, 2019; Weighted average yield on total debt portfolio on a cost basis at period end, exclusive of investments on non-accrual status; Change in terms on investments may impact the weighted average yield of the total debt portfolio but are not reflected in new, sold or repaid investments. (3) Source: www.federalreserve.gov – Treasury Constant Maturities 5-Year (November 6, 2019). (4) Source: Refinitiv (Thomson Reuters) LPC Market Analytics – U.S. Leveraged Loan Market Scoreboard (October 3) (2) (5) Bank of America Merrill Lynch High Yield Indices (Effective Yields) as of November 6, 2019 (Source: Federal Reserve Bank of St. Louis – research.stlouisfed.org). (6) Performance data represents past performance, which does not guarantee future results. Current performance may differ from figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please see important disclaimers and additional information at the back of this presentation.



\$657.5 MILLION **PORTFOLIO** 

**EFFECTIVE YIELD OF 9.3% COMPRISED OF APPROXIMATELY** 90% FIRST LIEN SECURED **DEBT** 

> **CONSERVATIVE PORTFOLIO** WEIGHTED AVERAGE LOAN-TO-VALUE

# PORTFOLIO OF DIVERSIFIED AND HIGH RETURNING SECURED DEBT<sup>1</sup>

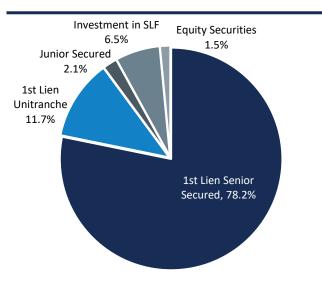
#### **PORTFOLIO ASSETS**

TOTAL PORTFOLIO SIZE (\$M)	\$657.5
AVERAGE LOAN INVESTMENT SIZE PER COMPANY (BASED ON FUNDED PRINCIPAL)	\$7.6
LARGEST INVESTMENT IN ANY SINGLE COMPANY (BASED ON FUNDED PRINCIPAL)	\$24.5
CURRENT WEIGHTED AVERAGE ANNUALIZED EFFECTIVE PORTFOLIO YIELD <sup>2</sup>	9.3%

#### **PORTFOLIO COMPANIES**

TOTAL LOANS	180
TOTAL EQUITY POSITIONS	26
TOTAL PORTFOLIO COMPANIES	88

#### PORTFOLIO BY SECURITY TYPE



INDUSTRY DIVERSIFICATION	PORTFOLIO %
SERVICES: BUSINESS	18.5%
HIGH TECH INDUSTRIES	13.3%
BANKING, FINANCE, INSURANCE & REAL ESTATE	10.5%
HEALTHCARE & PHARMACEUTICALS	7.8%
INVESTMENT FUNDS & VEHICLES	6.5%
CONSTRUCTION & BUILDING	5.4%
WHOLESALE	4.9%
RETAIL	4.4%
MEDIA: ADVERTISING, PRINTING & PUBLISHING	4.1%
CONSUMER GOODS: DURABLE	3.4%
ALL OTHER	21.2%



# MRCC SENIOR LOAN FUND I, LLC

- JOINT VENTURE WITH NLV FINANCIAL CORPORATION, PARENT OF NATIONAL LIFE
- ESTABLISHED OCTOBER 31, 2017 WITH COMMENCEMENT OF OPERATIONS NOVEMBER 14, 2017
- EXPECTED TO INVEST PRIMARILY IN SENIOR SECURED LOANS TO MIDDLE MARKET COMPANIES IN THE U.S.
- TARGETED LEVERAGE OF 2:1 OFFERS ENHANCED RETURN POTENTIAL FOR MRCC

# MONROE CAPITAL CORPORATION 50% MRCC SENIOR LOAN FUND I, LLC 100%

#### PORTFOLIO CHARACTERISTICS<sup>1</sup>

TOTAL ASSETS AT FMV (\$M)	
TOTAL MEMBER EQUITY COMMITMENTS	\$100.0
TOTAL FUNDED EQUITY COMMITMENTS (50/50)	
WEIGHTED AVERAGE CURRENT INTERST RATE ON SENIOR SECURED LOANS <sup>2</sup>	
NUMBER OF BORROWERS	64



# BDC STRUCTURE + MONROE PLATFORM = ATTRACTIVE INVESTMENT OPPORTUNITY

#### **BDC STRUCTURE**

- PERMANENT CAPITAL BASE / LONG TERM INVESTMENT HORIZON
- DELIVERS A PREDICTABLE DIVIDEND STREAM
- EFFICIENT TAX STRUCTURE (RIC ELECTION)
  - NO ENTITY-LEVEL TAXATION
  - PASS THROUGH CAPITAL GAINS TO INVESTORS
- STATUTORY ASSET DIVERSIFICATION REQUIREMENT AND LEVERAGE LIMITATION REDUCES RISK, WHILE ALLOWING FOR ENHANCED RETURNS

# **MONROE CAPITAL PLATFORM**

- AWARD-WINNING LOWER MIDDLE MARKET FRANCHISE
- NATIONWIDE ORIGINATION FOCUS (PLUS CANADA)
- PROVEN MANAGEMENT / TRACK RECORD
- SENIOR SECURED APPROACH
- FOCUS ON DIRECT ORIGINATIONS
- STRATEGIC PARTNERSHIPS WITH BANKS
- CREDIT FIRST UNDERWRITING
- STRONG INVESTMENT PIPELINE





# ATTRACTIVE INVESTMENT OPPORTUNITY<sup>1</sup>

- TARGET PORTFOLIO RETURN OF 10% +
- LOWER RISK PROFILE 92% SECURED LOANS
- ATTRACTIVE RISK-ADJUSTED RETURNS

- STRONG DIVIDEND PROFILE
- APPROXIMATE 12.5% ANNUALIZED YIELD
- DIVIDEND FULLY COVERED BY NII

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Past performance is not indicative nor a guarantee of future returns, the realization of which is dependent on many factors, many of which are beyond the control of the Company and Monroe Capital. Performance data represents past performance, which does not guarantee future results. Current performance may be lower or higher than performance data quoted. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please consider the investment objectives, risks, charges and expenses of the Company carefully before investing. A prospectus with this and other information about the Company may be found on its website at www.monroebdc.com or by calling (312) 523-2363. Please read the prospectus carefully before investing.



# **CONTACT INFORMATION**

## FOR FURTHER INFORMATION, TO ARRANGE A MEETING OR SET-UP A CONFERENCE CALL:

# **CONTACT**

AARON PECK
CHIEF INVESTMENT OFFICER & CHIEF FINANCIAL OFFICER
APECK@MONROECAP.COM
(312) 523-2363
311 SOUTH WACKER DRIVE | 64<sup>TH</sup> FLOOR
CHICAGO | IL | 60606

ALEX CONDRELL
MANAGING DIRECTOR, MARKETING
ACONDRELL@MONROECAP.COM
(312) 568-7810
311 SOUTH WACKER DRIVE | 64<sup>TH</sup> FLOOR
CHICAGO | IL | 60606

## **HEADQUARTERS**

MONROE CAPITAL 311 SOUTH WACKER DRIVE | 64<sup>TH</sup> FLOOR CHICAGO | IL | 60606