

# MONROE CAPITAL CORPORATION (NASDAQ: MRCC)

**COMPANY OVERVIEW** 

Q1 2020

MONROE CAPITAL LLC 311 SOUTH WACKER DRIVE | 64<sup>th</sup> FLOOR CHICAGO | IL | 60606

STRICTLY CONFIDENTIAL | DO NOT DISTRIBUTE



- MONROE'S SENIOR MANAGEMENT HAS SUCCESSFULLY INVESTED THROUGH MULTIPLE CREDIT CYCLES
- **CURRENTLY TRADING AT A SIGNIFICANT DISCOUNT TO NAV**<sup>1</sup>
- FOCUSED ON SAFETY AND SECURITY, WITH APPROXIMATELY 91% OF PORTFOLIO ASSETS IN FIRST LIEN LOANS
- **EXPERIENCED TEAM WITH OVER 70 INVESTMENT PROFESSIONALS**
- **DEEP INDUSTRY EXPERTISE IN THE HIGHLY FRAGMENTED LOWER MIDDLE MARKET**
- MANAGED BY MONROE CAPITAL BDC ADVISORS, AN AFFILIATE OF MONROE CAPITAL MANAGEMENT ADVISORS, AN AWARD-WINNING MANAGER AND LEADING PROVIDER OF SENIOR AND JUNIOR DEBT AND EQUITY CO-INVESTMENTS TO MIDDLE MARKET COMPANIES IN THE U.S. AND CANADA WITH APPROXIMATELY \$9.3 BILLION ASSETS UNDER MANAGEMENT AS OF APRIL 1, 2020.
- ESTABLISHED JOINT VENTURE WITH NLV FINANCIAL CORPORATION, PARENT OF NATIONAL LIFE IN Q4 2017

### **2019, 2018 BEST U.S. DIRECT LENDING FUND (CREDITFLUX)**<sup>2</sup>

- 2018, 2017, 2016 and 2015 Lower Mid-Market Lender of the Year (Private Debt Investor)
- 2018 Lender of the Year (Mergers & Acquisitions)
- 2019, 2018, 2017, 2016, 2015, 2014, and 2013 Small Middle Markets Lender of the Year (Global M&A Network)
- 2014 Senior Lender of the Year, and 2013 Unitranche Lender of the Year (Private Debt Investor)
- 2015 Small Business Investment Company (SBIC) of the Year (U.S. Small Business Administration)

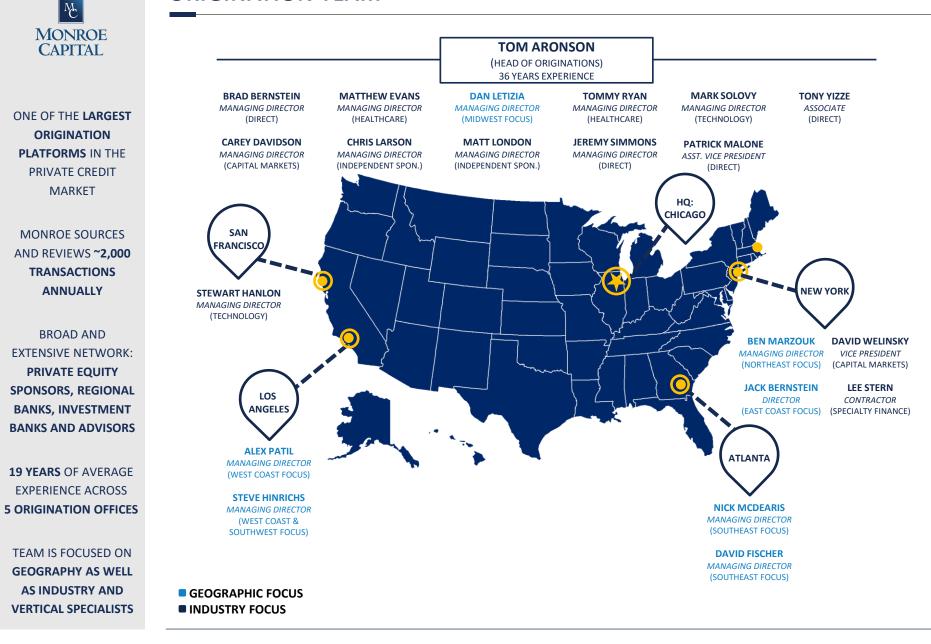
<sup>(1)</sup> The Net Asset Value (NAV) is as of March 31, 2019 and based on stock price as of May 8, 2020. These figures will fluctuate and differ depending upon the level of any discount or premium to NAV at which the fund's share traded during the period. Shares of closed-end funds frequently trade at a discount to their net asset value. (2) Awards mentioned herein are Monroe Capital awards and not MRCC specific.



	1Q 2018	2Q 2018	3Q 2018	4Q 2018	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020
ADJUSTED NET INVESTMENT INCOME PER SHARE	\$0.42	\$0.39	\$0.38	\$0.38	\$0.35	\$0.35	\$0.35	\$0.37	\$0.33
NET INVESTMENT INCOME PER SHARE	\$0.42	\$0.39	\$0.38	\$0.38	\$0.35	\$0.35	\$0.35	\$0.37	\$0.33
NET GAIN (LOSS)	\$(0.35)	\$(0.18)	(\$0.43)	(\$0.32)	\$0.01	(\$0.15)	(\$0.18)	(\$0.16)	(\$2.14)
NET INCOME (LOSS) PER SHARE	\$0.07	\$0.21	(\$0.05)	\$0.06	\$0.36	\$0.20	\$0.17	\$0.21	(\$1.81)
NET ASSET VALUE PER SHARE	\$13.49	\$13.35	\$12.95	\$12.66	\$12.67	\$12.52	\$12.34	\$12.20	\$10.04
DISTRIBUTIONS PAID	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35
ADJUSTED NII / DISTRIBUTIONS PER SHARE	120.0%	111.0%	108.6%	108.6%	100.0%	100.0%	100.0%	105.7%	94.3%
TOTAL INVESTMENTS AT FMV	\$496,058	\$498,235	\$482,293	\$553,621	\$596,945	\$630,804	\$657,450	\$616,231	\$590,837
NET ASSETS	\$273,005	\$270,708	\$264,752	\$258,767	\$259,052	\$255,888	\$252,385	\$249,357	\$205,352
TOTAL DEBT	\$238,384	\$240,496	\$235,536	\$320,026	\$370,342	\$412,640	\$440,638	\$404,294	\$416,046
DEBT TO EQUITY AT QUARTER-END	0.87x	0.89x	0.89x	1.24x	1.43x	1.61x	1.75x	1.62x	2.03x
FIRST LIEN DEBT INVESTMENTS AS A % OF FAIR VALUE	85.9%	88.1%	86.3%	89.9%	89.8%	89.9%	89.9%	89.5%	90.9%

(1) The Net Asset Value (NAV) is as of March 31, 2020. These figures will fluctuate and differ depending upon the level of any discount or premium to NAV at which the fund's share traded during the period. Shares of closed-end funds frequently trade at a discount to their net asset value. (2) Distributions are not guaranteed and may be suspended, modified or terminated at the discretion of the board of directors. (3) Adjusted Net Investment Income – Non-GAAP Financial Measure ("Adjusted NII"). The Company discloses Adjusted NII (including on a per share basis) in its press releases and latest Form 8-K, which is a financial measure that is calculated and presented on a basis of methodology other than in accordance with generally accepted accounting principles of the U.S. ("non-GAAP"). Adjusted NII represents net investment income, excluding the net capital gains incentive fee and income taxes, including excise taxes. Adjusted NII may not be comparable to similar measures presented by other companies, as it is a non-GAAP financial measure that is not based on a comprehensive set of accounting rules or principles and therefore may be defined differently by other companies. In addition, Adjusted NII should be considered in addition to, not as a substitute for, or superior to, financial measures determined in accordance with GAAP. See the Company's press releases at www.monroebdc.com for a reconciliation from net investment income to Adjusted NII. (In thousands, exceep ter share data.

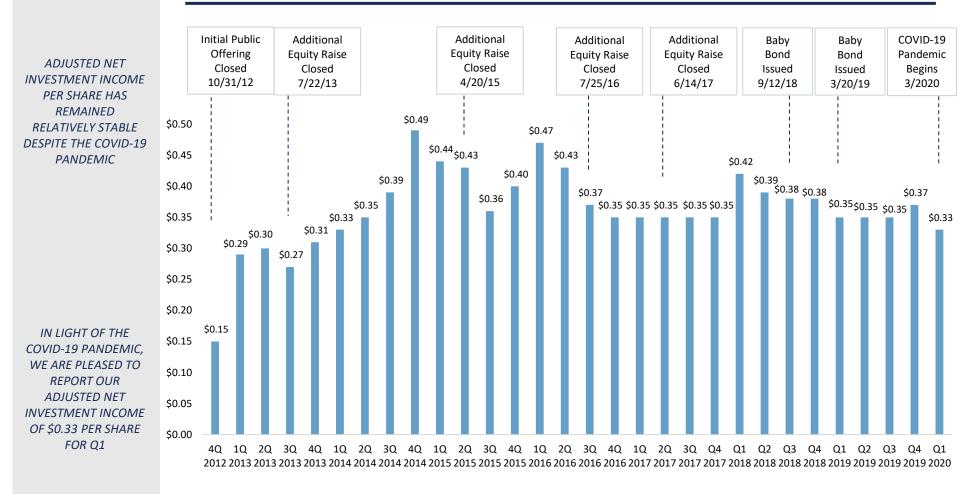
### **ORIGINATION TEAM**



## MONROE CAPITAL

### ADJUSTED NET INVESTMENT INCOME STABILITY

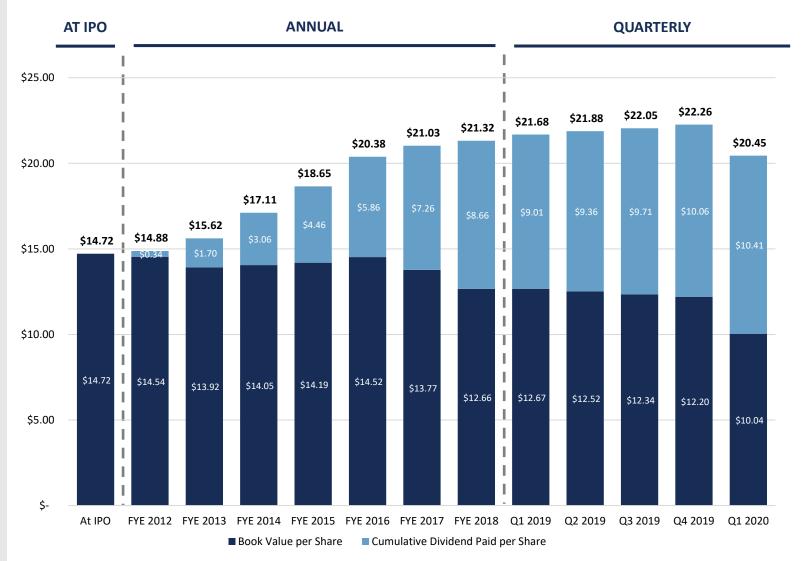
#### QUARTERLY ADJUSTED NET INVESTMENT INCOME PER SHARE<sup>1-3</sup>



(1) There can be no assurances that the Company's dividend will remain at the current level. 2) Distributions are not guaranteed and may be suspended, modified or terminated at the discretion of the board of directors. (3) Adjusted Net Investment Income – Non-GAAP Financial Measure ("Adjusted NII"). The Company discloses Adjusted NII (including on a per share basis) in its press releases and latest Form 8-K, which is a financial measure that is calculated and presented on a basis of methodology other than in accordance with generally accepted accounting principles of the U.S. ("non-GAAP"). Adjusted NII represents net investment income, excluding the net capital gains incentive fee and income taxes, including excise taxes. Adjusted NII may not be comparable to similar measures presented by other companies, as it is a non-GAAP financial measure that is not based on a comprehensive set of accounting rules or principles and therefore may be defined differently by other companies. In addition, Adjusted NII should be considered in addition to, not as a substitute for, or superior to, financial measures determined in accordance with GAAP. See the Company's press releases at www.monroebdc.com for a reconciliation from net investment income to Adjusted NII.

### BOOK VALUE PER SHARE AND CUMULATIVE DIVIDENDS PAID<sup>1</sup>



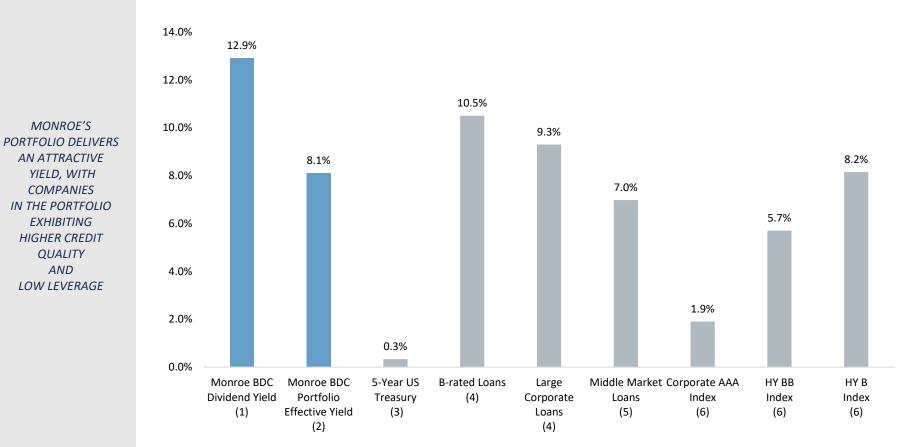


(1) Distributions are not guaranteed and may be suspended, modified or terminated at the discretion of the board of directors. Distributions may include a return of principal or borrowed funds, which may lower overall returns to the investor and may not be sustainable; Performance data represents past performance, which does not guarantee future results. Current performance may differ from figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please see important disclaimers and additional information at the back of this presentation.

### HIGH QUALITY PORTFOLIO INVESTMENTS AT ATTRACTIVE YIELDS



WEIGHTED AVERAGE YIELD ON DEBT PORTFOLIO<sup>7</sup>



(1) Based on closing stock price as of May 8, 2020 and Q2 2020 dividend of \$0.25. (2) as of March 31, 2020; The weighted average annualized effective yield on portfolio investments at period end is computed by dividing (a) interest income on debt investments and preferred equity investments (with a stated coupon rate) at the period end effective rate for each investment by (b) the par value of our debt investments (excluding debt investments acquired for no cost in a restructuring on non-accrual status) and the cost basis of our preferred equity investments. We exclude loans acquired for no cost in a restructuring on non-accrual status) and the cost basis of our preferred equity investments. We exclude loans acquired for no cost in a restructuring on non-accrual status on on-accrual status within this metric as management believes this disclosure provides a better indication of return on invested capital. (3) Source: www.federalreserve.gov – Treasury Constant Maturities 5-Year (May 8, 2020). (4) Source: Refinitiv (Thomson Reuters) LPC Market Analytics – U.S. Leveraged Loan Market Scoreboard (May 8, 2020). (5) Middle Market Loans Source: Refinitiv (Thomson Reuters) LPC Market Scoreboard (Mar 8, 2020). (5) Middle Market Loans Source: Refinitiv (Thomson Reuters) LPC Market Scoreboard (Mar 8, 2020). (5) Middle Market Loans Source: Refinitiv (Thomson Reuters) LPC Market Scoreboard (March 31, 2020). (6) Bank of America Merrill Lynch High Yield Indices (Effective Yields) as of May 8, 2020 (Source: Federal Reserve Bank of St. Louis – research.stlouisfed.org). (7) Performance data represents past performance, which does not guarantee future results. Current performance may differ from figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please see important disclaimers and additional information at the back of this presentation.



### PORTFOLIO OF DIVERSIFIED AND HIGH RETURNING SECURED DEBT<sup>1</sup>

#### PORTFOLIO ASSETS

**PORTFOLIO COMPANIES** 

TOTAL EQUITY POSITIONS

**TOTAL PORTFOLIO COMPANIES** 

**TOTAL LOANS** 

TOTAL PORTFOLIO SIZE (\$M)	\$590.8
AVERAGE LOAN INVESTMENT SIZE PER COMPANY (BASED ON FUNDED PRINCIPAL)	\$7.7
LARGEST INVESTMENT IN ANY SINGLE COMPANY (BASED ON FUNDED PRINCIPAL)	\$23.9
CURRENT WEIGHTED AVERAGE ANNUALIZED EFFECTIVE PORTFOLIO YIELD <sup>2</sup>	8.1%

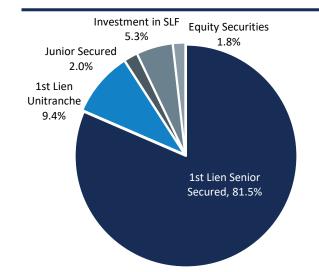
#### \$590.8 MILLION PORTFOLIO

#### EFFECTIVE YIELD OF 8.1% COMPRISED OF APPROXIMATELY 91% FIRST LIEN SECURED DEBT

CONSERVATIVE PORTFOLIO WEIGHTED AVERAGE LOAN-TO-VALUE AT

UNDERWRITING





INDUSTRY DIVERSIFICATION	PORTFOLIO %
SERVICES: BUSINESS	17.0%
HIGH TECH INDUSTRIES	15.3%
BANKING, FINANCE, INSURANCE & REAL ESTATE	12.5%
HEALTHCARE & PHARMACEUTICALS	11.7%
INVESTMENT FUNDS & VEHICLES	5.3%
MEDIA: ADVERTISING, PRINTING & PUBLISHING	4.6%
CHEMICALS, PLASTICS & RUBBER	4.5%
CONSUMER GOODS: DURABLE	4.0%
BEVERAGE, FOOD & TOBACCO	3.6%
CONSTRUCTION & BUILDING	3.1%
ALL OTHER	18.4%

INDUCTOV DUVEDCIELOATION

(1) Portfolio statistics based on fair value as of March 31, 2020 for securities; Calculated as a percentage of investments; Not including cash. (2) On debt investments and preferred equity investments (with a stated coupon rate). 186

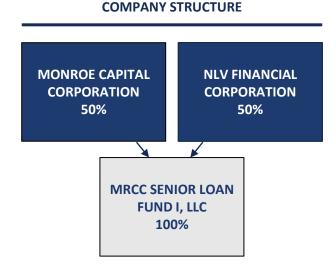
27

83



### **MRCC SENIOR LOAN FUND I, LLC**

- JOINT VENTURE WITH NLV FINANCIAL CORPORATION, PARENT OF NATIONAL LIFE
- ESTABLISHED OCTOBER 31, 2017 WITH COMMENCEMENT OF OPERATIONS NOVEMBER 14, 2017
- EXPECTED TO INVEST PRIMARILY IN SENIOR SECURED LOANS TO MIDDLE MARKET COMPANIES IN THE U.S.
- TARGETED LEVERAGE OF 2:1 OFFERS ENHANCED RETURN POTENTIAL FOR MRCC



#### **PORTFOLIO CHARACTERISTICS<sup>1</sup>**

TOTAL ASSETS AT FMV (\$M)	\$222.5
TOTAL MEMBER EQUITY COMMITMENTS	\$100.0
TOTAL FUNDED EQUITY COMMITMENTS (50/50)	\$84.3
WEIGHTED AVERAGE CURRENT INTERST RATE ON SENIOR SECURED LOANS <sup>2</sup>	6.5%
NUMBER OF BORROWERS	63

(1) Portfolio statistics based on fair value as of March 31, 2020. (2) Computed as the (a) annual stated interest rate on accruing senior secured loans divided by (b) total senior secured loans at outstanding principal amount. STRICTLY CONFIDENTIAL



### **BDC STRUCTURE + MONROE PLATFORM = ATTRACTIVE INVESTMENT OPPORTUNITY**

### **BDC STRUCTURE**

- PERMANENT CAPITAL BASE / LONG TERM INVESTMENT HORIZON
- EFFICIENT TAX STRUCTURE (RIC ELECTION)
  - NO ENTITY-LEVEL INCOME TAX
  - PASS THROUGH CAPITAL GAINS TO INVESTORS
- STATUTORY ASSET DIVERSIFICATION REQUIREMENT AND LEVERAGE LIMITATION REDUCES RISK, WHILE ALLOWING FOR ENHANCED RETURNS

#### **MONROE CAPITAL PLATFORM**

- AWARD-WINNING LOWER MIDDLE MARKET FRANCHISE
- NATIONWIDE ORIGINATION FOCUS (PLUS CANADA)
- PROVEN MANAGEMENT / TRACK RECORD
- SENIOR SECURED APPROACH
- FOCUS ON DIRECT ORIGINATIONS
- STRATEGIC PARTNERSHIPS WITH BANKS
- CREDIT FIRST UNDERWRITING
- STRONG INVESTMENT PIPELINE

### ATTRACTIVE INVESTMENT OPPORTUNITY<sup>1</sup>

국 논

- TARGET PORTFOLIO RETURN OF 10% +
- LOWER RISK PROFILE 93% SECURED LOANS
- ATTRACTIVE RISK-ADJUSTED RETURNS

- PROVEN TRACK RECORD IN MULTIPLE CREDIT CYCLES
- TRADING AT A SIGNIFICANT DISCOUNT TO NAV
- EXPERIENCED MANAGEMENT TEAM

(1) Performance data represents past performance, which does not guarantee future results. Current performance may differ from figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please see important disclaimers and additional information at the back of this presentation.

### DISCLAIMERS, DEFINITIONS, AND IMPORTANT NOTES



Statements included herein may constitute "forward-looking statements," which may relate to future events or the future performance or financial condition of Monroe Capital Corporation (referred to herein as the "Company," the "Corporation," the "Fund," the "BDC" or "Monroe"), its investment adviser Monroe Capital BDC Advisors, LLC (the "Adviser" or "MC Advisors"), its administrator Monroe Capital Management Advisors, LLC ("MC Management"), or Monroe Capital LLC and its subsidiaries and affiliates ("MC" and, together with MC Advisors and MC Management, "Monroe Capital"). The Forward-looking statements made in this presentation and other filings made with the Securities and Exchange Commission ("SEC") within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, reflect the current views of the Company and Monroe Capital with respect to, among other things, future events and financial performance. Forward-looking statements are subject to substantial risks and uncertainties, many of which are difficult to predict and are generally beyond our control. These forward-looking statements include information about possible or assumed future results of our business, financial condition, liquidity, results of operations, plans and objectives, including information about our ability to generate attractive returns while attempting to mitigate risk. Such statements are not guarantees of future results or financial condition and involve a number of risks and uncertainties. Actual results and conditions may differ materially from those in the forwardlooking statements as a result of a number of factors, including those described from time to time in the filings of the Company with the SEC. We generally identify forward-looking statements by the terminology such as "outlook," "believe," "expect," "potential," "continue," "may," "will," "should," "could," "seek," "approximately," "predict," "intend," "plan," "estimate," "anticipate," "opportunity," "comfortable," "assume," "remain," "maintain," "sustain," "achieve," "see," "think," "position" or the negative version of those words or other comparable words or similar expressions. Statements regarding the following subjects, among others, may be forward-looking: the return on equity; the vield on investments; the ability to borrow to finance assets; and other risks associated with changes in business conditions and the general economy. Any forward-looking statements contained in this presentation are based on our beliefs, assumptions and expectations of our future performance, taking into account all information currently available to us. Forward-looking statements are not predictions of future events. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to us. Some of these factors are described in the Company's filings with the SEC. The information contained in this presentation is summary information that is intended to be considered in the context of the SEC filings of the Company and other public announcements that the Company or Monroe Capital may make, by press release or otherwise, from time to time. If a change occurs, our business, financial condition, liquidity and results of operations may vary materially from those expressed in our forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible for us to predict those events or how they may affect us. Except as required by law, we are not obligated to, and do not intend to. update or revise any forward-looking statements or other information contained in this presentation, whether as a result of new information, future events or otherwise. This presentation may contain statistics and other data that in some cases has been obtained from or compiled from information made available by third-party service providers. These materials contain information about the Company and Monroe Capital, and certain of their respective personnel and affiliates, information about their respective historical performance and general information about the market. You should not view information related to the past performance of the Company or Monroe Capital or information about the market, as indicative of future results, the achievement of which cannot be assured.

Nothing in these materials should be construed as a recommendation to invest in any securities that may be issued by the Company or Monroe Capital or as legal, accounting or tax advice. Nether the Company or Monroe Capital nor any affiliate of the Company or Monroe Capital makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein shall be relied upon as a promise or representation whether as to the past or future performance. Certain information set forth herein includes estimates and projections and involves significant elements of subjective judgment and analysis. Further, such information, unless otherwise stated, is before giving effect to management and incentive fees and deductions for taxes. No representations are made as to the accuracy of such estimates or projections or that all assumptions relating to such estimates or projections have been considered or stated or that such estimates or projections will be realized.

These materials may contain confidential and proprietary information, and their distribution or the divulgence of any of their contents to any person, other than the person to whom they were originally delivered and such person's advisers, without the prior consent of the Company or Monroe Capital, as applicable, is prohibited. You are advised that United States securities laws restrict any person who has material, non-public information about a company from purchasing or selling securities of such company (and options, warrants and rights relating thereto) and from communicating such information to any other person under circumstances in which it is reasonably foreseeable that such person is likely to purchase or sell such securities. You agree not to purchase or sell such securities in violation of any such laws.

These materials are not intended as an offer to sell, or the solicitation of an offer to purchase, any security, the offer and/or sale of which can only be made by definitive offering documentation. Any offer or solicitation with respect to any securities that may be issued by the Company or Monroe Capital or any of their affiliates will be made only by means of definitive offering memoranda or prospectus, which will be provided to prospective investors and will contain material information that is not set forth herein, including risk factors relating to any such investment.

Past performance is not indicative nor a guarantee of future returns, the realization of which is dependent on many factors, many of which are beyond the control of the Company and Monroe Capital. Performance data represents past performance, which does not guarantee future results. Current performance may be lower or higher than performance data quoted. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. Please consider the investment objectives, risks, charges and expenses of the Company carefully before investing. A prospectus with this and other information about the Company may be found on its website at www.monroebdc.com or by calling (312) 523-2363. Please read the prospectus carefully before investing.

### **CONTACT INFORMATION**



### FOR FURTHER INFORMATION, TO ARRANGE A MEETING OR SET-UP A CONFERENCE CALL:

#### **CONTACT**

AARON PECK CHIEF INVESTMENT OFFICER & CHIEF FINANCIAL OFFICER APECK@MONROECAP.COM (312) 523-2363 311 SOUTH WACKER DRIVE | 64<sup>TH</sup> FLOOR CHICAGO | IL | 60606

ALEX CONDRELL MANAGING DIRECTOR, MARKETING ACONDRELL@MONROECAP.COM (312) 568-7810 311 SOUTH WACKER DRIVE | 64<sup>TH</sup> FLOOR CHICAGO | IL | 60606

#### **HEADQUARTERS**

MONROE CAPITAL 311 SOUTH WACKER DRIVE | 64<sup>TH</sup> FLOOR CHICAGO | IL | 60606